



AIR CHARTERS | AIRCRAFT BROKERAGE | AIRCRAFT MANAGEMENT | TRIP SUPPORT | CONSULTING | CREW LEASING





YOUR AVIATION PARTNER IN THE SKIES & ON THE GROUND

Skyblue Aero is the region's premier Business Aviation Services Company. Headquartered in Singapore, the crossroads of East and West, Skyblue is strategically linked to key destinations in Africa, Europe, Asia, Australia and the Americas.

Skyblue Aero offers a full range of tailored, comprehensive and integrated business aviation services for the benefit of individuals, companies, and governments alike, allowing them the freedom to focus on key business activities in their respective fields. Business Aviation represents the ultimate combination of speed, flexibility, convenience, cost-efficiency, security and of course safety. Therefore, having an experienced partner is essential for our customers to enjoy the total comfort and peace of mind a truly global network provides.

From operating bases in the Middle East, USA, UK, Singapore and India, Skyblue offers new and pre-owned Aircraft Sales, Air Charters, Aircraft Management, Aviation Consulting, International Trip Support and Crew Leasing Services. Whatever your requirement, Skyblue is able to provide an unparalleled aviation service.





AIR CHARTERS

For corporate travel or for pleasure, Air Charters from Skyblue are an ideal choice that virtually eliminates all the stresses of air travel. No matter what your travel requirements are, Skyblue will get you where you need to go on time and in comfort.

Our customers tell us that the #1 reason they return to us time after time for their Air Charter needs is our service. As our customer, you'll receive personalized attention from a dedicated Charter Services Manager and a team of service managers for a true 24/7 customer service. Our professional staff ensures all necessary arrangements for your charter are taken care of, including pilot briefing, flight planning, securing clearances, permits and visas.

With one of the largest charter fleets in the world and with charter offices strategically located worldwide, we are able to provide you with personalized service and the aircraft you need whenever and wherever your travels take you.

We provide only guaranteed quotes, meaning you know exactly what your trip will cost - in advance. Other companies provide only estimates that can change dramatically after you book and fly your trip.

- Fly anywhere you wish from small, unimproved runways to large, international airports.
- We manage a fleet of over 200 state-of-the-art aircraft for any type of mission.





AIRCRAFT BROKERAGE

At Skyblue, you will find decades of experience - the kind of leadership and expertise that can help you seize great opportunities. As aircraft transactions and operations become more complex, you can turn to Skyblue for proven sales and acquisition strategies, sophisticated research tools and global reach.

■ AIRCRAFT ACQUISITION

When you are looking to acquire a new or pre-owned aircraft, we will conduct a worldwide market search to identify the best possible opportunities in the market place to acquire an aircraft best suited to your mission and budget, at the best possible price. Skyblue has long standing relationships with Boeing, Airbus, Embraer, Bombardier and other aircraft manufacturers and OEMs. Through these relationships, Skyblue offers full customer support including expert consulting services on the financial structuring of aircraft acquisitions whilst providing knowledge on the complexities of aircraft ownership.

■ AIRCRAFT SALES

When your aircraft is listed for sale by Skyblue, we handle everything, from advertising and lead generation, to market analysis and follow-up. Just as we do for clients looking to buy aircraft, market searches are performed to locate the right buyer for your aircraft at the highest market price available. Your aircraft is promoted through direct mail, print and internet advertising and customized brochures. Our aggressive marketing and advertising sets us apart and has gained a reputation in the industry for getting results.





AIRCRAFT MANAGEMENT

If you are interested in eliminating the stress that comes with aircraft ownership, you may want to consider a Turnkey Management arrangement with Skyblue. Under this type of partnership, all you do is determine the use of your aircraft (where it flies and when) without all the day-to-day management and operational responsibilities.

Aircraft owners with existing in-house flight departments, which handle the maintenance and administrative responsibilities, may partner with Skyblue specifically for the charter revenue opportunities. Such a program is referred to as Charter Management. By deriving incremental charter revenue, you will be able to lower your fixed costs.

Skyblue privately or commercially manages more than 30 aircraft on behalf of private and corporate owners worldwide. Simply leave such complex matters as aviation legislation compliance, aircraft maintenance coordination, staff recruitment and productive aircraft operation to us, and let our services provide you with lower costs, greater efficiencies and uncompromising safety.

Our dedicated team of management professionals is available 24 hours a day, 365 days a year and will ensure the smooth running of your aircraft worldwide.





■ INTERNATIONAL TRIP SUPPORT

Skyblue provides comprehensive and personalized flight planning and trip support services to the corporate aviation industry. Our dedicated and experienced staff work together to ensure you have a smooth trip that is tailored to your particular needs.

At Skyblue, we understand the importance of making each aspect of your trip as smooth as possible. With decades of experience in flight planning and trip coordination, as well as solid global relationships, you can count on our team of seasoned aviation professionals to deliver a successful trip, coordinated to your specifications.

Members of our sales and operations team are available 24/7/365 to support our client's needs around the world or to set up new accounts.

- PERMITS: Honoring deadlines. Delivering promises.
- FLIGHT PLANNING: Glitch free airline-standard flight planning
- GROUND HANDLING: Seamless handling at over 2500 locations worldwide
- FUEL: Easy access. Competitive rates.
- CATERING: Gourmet cuisine
- CREDIT: Full credit for airport fees and other third party disbursements





AVIATION CONSULTING

Our Consulting vertical provides premier management consultancy services to the air transport industry. We have a large and growing team of aviation consultants with a wide variety of skills and experience. Since our inception in 2004, we have delivered stellar work to a marquee list of clients from India and the region.

We have developed a strong reputation for delivering targeted, cost effective advice to our clients. These include airports, airlines, charter/corporate operators, MRO companies, corporate and financial institutions, flying schools and simulator training providers. Much of our development is as a result of repeat work and referral by our clients.

Skyblue brings deep industry and functional expertise to the challenges our aviation clients face. With more than 10 years of experience in making change happen, we have developed approaches to mobilizing and enabling organizations that are unique, practical, and proven.

We work in deep partnership with our clients, viewing their successes as our own. Working together, we create better outcomes than either of us could alone. We do not believe in standard industry answers. We know that custom solutions yield the greatest competitive advantage and value for our clients. We ground each solution in how our client's organization actually works and in the client's unique position in the marketplace. In collaboration with each client, we develop new insights about the business, mobilize the organization to act, drive tangible bottom-line results, and make the client organization more capable.





CREW LEASING

Skyblue is one of the world's leading provider of business aviation and commercial airline professionals, supplying permanent or temporary flight crews for all aircraft type. With an international network of over 4,000 pilots, maintenance engineers and flight attendants, we provide a quick response and a fast turnaround to aircraft owners and operators worldwide. Our global client base includes Heads of State, VIPs, Flag Carriers, Low Cost Airlines and Fortune 500 corporations who demand the highest levels of professionalism and safety.

Skyblue adheres to all international safety standards and we can supply pilots and engineers to Safety Management System (SMS) compliant owners and operators. Skyblue pilots attend regular training to ensure currency in regulatory and safety matters.

Our dedicated team of aviation professionals provides all administrative services, so you don't have to. This saves you money. We take care of benefits, payroll, taxes, etc. We ensure that you are satisfied with our performance as well as the performance of each of our flight crew.



