


SKYBLUE[®]
AERO

Aircraft
Brokerage

Global Reach.
Global Relationships.



When helping clients with an acquisition, we have all the tools to define a mission profile and find the most appropriate aircraft - one the client will be pleased with long after the transaction is over. When selling, we have the respect and global relationships necessary to find the right buyer at the right price.



Skyblue Aero is one of the world's leading Business Aviation services companies.

From operating bases in the Middle East, USA, UK, Singapore and India, Skyblue offers new and pre-owned Aircraft Sales, Air Charters, Aircraft Management, Aviation Consulting, International Trip Support and Crew Leasing Services.

Whatever your requirement, Skyblue is able to provide an unparalleled aviation service.



WHY CHOOSE SKYBLUE

KEY RELATIONSHIPS AND INTERNATIONAL EXPERTISE

Extensive global network including aircraft owners and operators, major aircraft manufacturers as well as aviation brokers, advisors and service providers. Extensive real-world experience and vital working knowledge in the following regions: India, Middle East, Russia, Africa, China, South-East Asia, North and South America.

ACCESS TO ON AND OFF-MARKET AIRCRAFT

Established partnerships and a worldwide network of aviation professionals enables us to access privileged information on the availability of off-market aircraft.

MARKET INTELLIGENCE

Constant monitoring of fluctuating trends affecting the value of business aircraft. Proprietary software systems designed to efficiently manage aircraft intelligence and inventory.

MARKET EXPOSURE

As a worldwide provider of operational support services for business aviation, ACASS is a trusted partner for aircraft owners. This gives us tremendous exposure to potential transaction opportunities, often in priority, with the full confidence of the client.

ACCURATE AIRCRAFT APPRAISAL

Our strategic tie-up with Ascend enables us to provide objective, accurate and highly professional aircraft appraisals for buyers, sellers and financing institutions.

ENTRY INTO SERVICE (EIS) SPECIALISTS

Complete EIS turnkey service available for continued support at the conclusion of a transaction. We provide a hands-free, seamless and timely delivery and operation startup of the newly acquired aircraft.

SALES & ACQUISITION SERVICES

THE FULL RANGE OF SERVICES REQUIRED FOR THE SALE OR ACQUISITION OF A BUSINESS AIRCRAFT.

- Sales representation and acquisition service for new or pre-owned aircraft
- Aircraft appraisals by Bond Aviation
- Aircraft market evaluation reports by Ascend
- Contract negotiation support
- Pre-purchase inspection management
- Marketing support
- Financing support
- Delivery coordination
- In-house legal counsel

EXPERIENCE IN REPRESENTING AIRCRAFT FROM THE FOLLOWING MANUFACTURERS



Airbus

Beechcraft

Boeing

Bombardier

Cessna

Dassault

Embraer

Gulfstream

Hawker